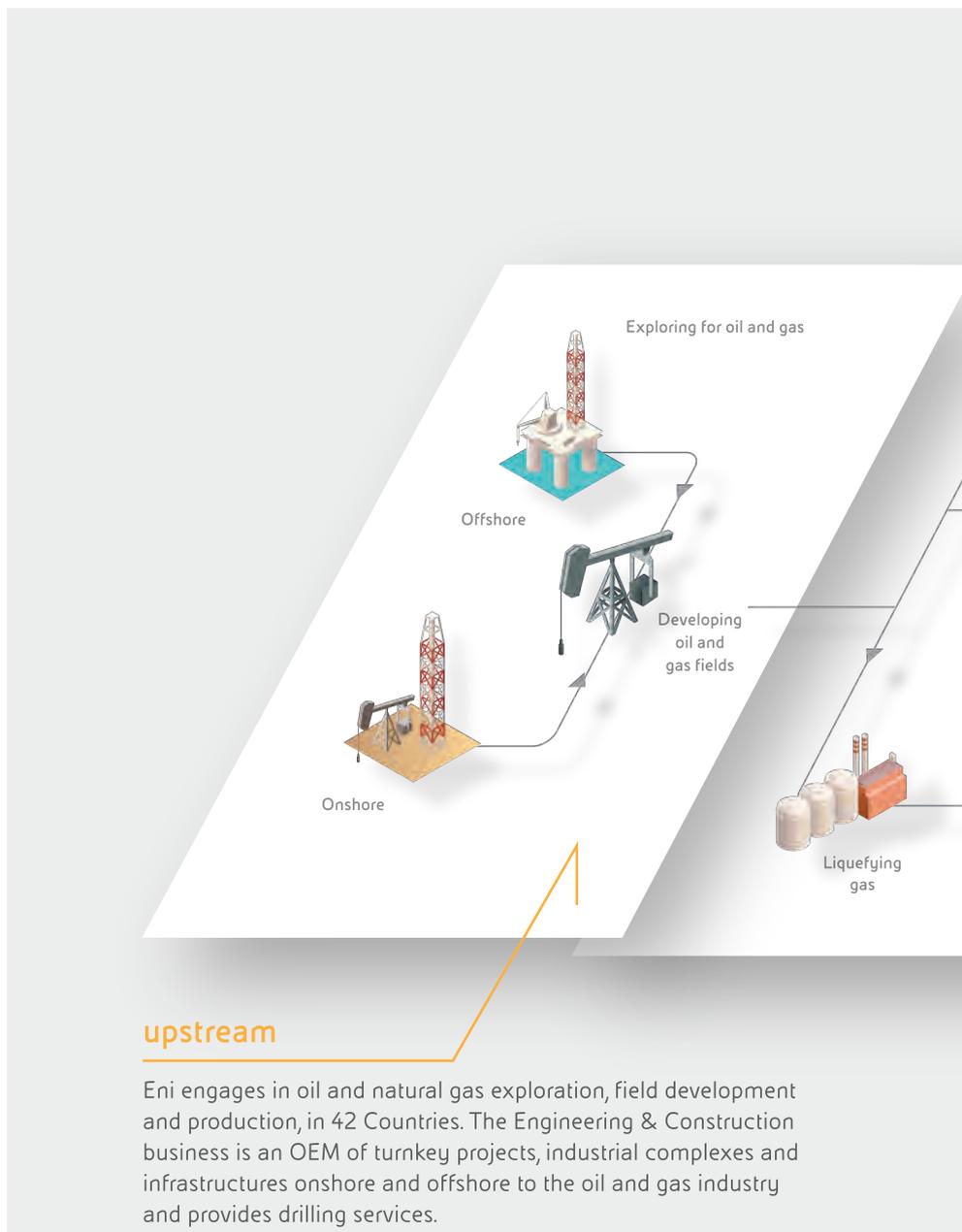


eni's activities

Eni's excellent portfolio of conventional oil assets with competitive costs and the strong resource base with options for anticipated monetization ensure a robust value generation at Eni's upstream activity. The vertical integration provided by the large presence in the gas and lng markets, and the know-how in refining and chemical sectors enable the company to capture synergies and catch joint opportunities and projects in the marketplace.

Eni's strategies, resource allocation processes and conduct of day-by-day operations underpin the delivery of sustainable value to our shareholders and, more generally, to all of our stakeholders, respecting the Countries where the company operates and the people who work for and with Eni.

Our way of doing business, based on operational excellence, focus on health, safety and the environment, is committed to preventing and mitigating operational risks.



Financial capital

Net profit
+23% vs. 2012

Dividends paid
€3.95 bln

Net cash provided by operating activities
€10.97 bln

Leverage
0.25

Activated the share
buyback programme

Manufacture capital

Hydrocarbon reserves
6.54 bln boe

2013 capital expenditure
€12.75 bln

2014-17 capital expenditure plan
€54 bln

Start-up of **26 reserve development projects** within 2017

Venice **Biorefinery** start-up and Porto Torres **Green Chemical** project launch

Intellectual capital

R&D expenditure
€197 mln
(net of general and administrative costs)

Value generated by R&D
€937 mln

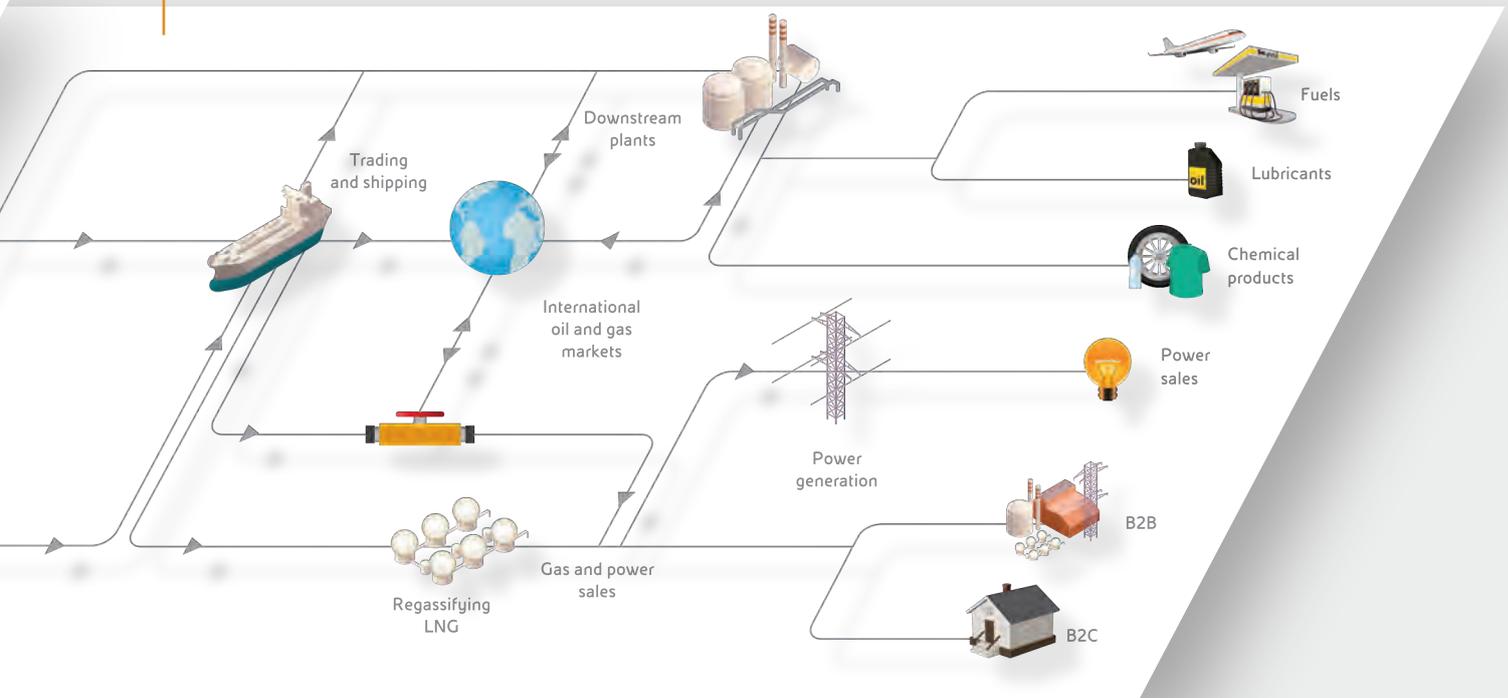
Existing patents (no.)
9,427

Green Data Center start-up
MIT partnership

mid - downstream

Through refineries and chemical plants, Eni processes crude oil and other oil-based feedstock to produce fuels, lubricants and chemical products that are supplied to wholesalers or through retail

networks or distributors. Eni engages in the supply, trading and shipping of oil, natural gas, LNG, electricity, fuels and chemical products.



Human capital

Employees
+5.7% vs. 2012

Women employees
16.5%

Local employees
52.4%

Injuries (no.)
-32% vs. 2012

Training expenditure
€75.9 mln



Social and relationship capital

Expenditure for the territory
€101 mln

Suppliers used (no.)
34,848

Total procurement
€33 bln

Retail market share in Italy
27.5%

Established strategic **partnerships**
in **Italy** and **abroad**



Natural capital

Oil spills due to operations
-49.4% vs. 2012

Direct GHG emissions
-9.9% vs. 2012

Produced water re-injected
55%

CO₂eq emissions from flaring
-10.4% vs. 2012

% of reused fresh water
79.9%